

RBS STUDY ABROAD EQUIVALENCY GUIDE This

Guide contains courses that have been reviewed by faculty members for equivalency. If a course is marked equivalent, it indicates that the course is transferable if the student receives written approval from the RBS study abroad advisor, who is located in the RBS Undergraduate Office.

The equivalent courses in this Guide are available for students to take abroad as long as their Host University approves them as well as the RBS Study Abroad advisor.

The universities contained in this Guide may offer additional business courses that are not listed here. If you find a business course that is not listed in this Guide, you can submit it for evaluation for equivalency.

To have a course evaluated for equivalency, email a copy of the course syllabus to the relevant department at RBS that offers the course - i.e. accounting course - Accounting Dept., finance course, Finance Dept. Indicate the anticipated RBS equivalent course (course name & number) in the email. Once the syllabus is reviewed for equivalency, provide the Study Abroad Advisor with the evaluation outcome so it can be added to the Equivalency Guide.

If you must take a certain number of business or non-business courses abroad, then work out your academic plan and have the courses approved BEFORE you apply to the host university.

It is the student's responsibility to check the courses in the Guide to confirm they are active and still being offered at the University abroad. Unfortunately, the Undergraduate office cannot monitor changes in course offerings more than once a year.

Students should check for certainty that the courses taken abroad are being offered in the same semester they are attending.

Course Approval forms must be submitted to the study abroad advisor BEFORE a student goes abroad in order to ensure credit transferability.

All prerequisites and requirements must be satisfied at RBS before courses can be approved.

All grades earned at an RU affiliated university abroad will calculate into the student's GPA.

If a student failed a course here, they cannot retake it abroad.

A failing grade in a business course taken at a university abroad that is affiliated with Rutgers-Global- Study Abroad office will not only calculate into your GPA, but will also count toward the [RBS Academic Standing Policy](#). This policy holds for both pre-approved business courses and also in the case where a student goes abroad and does

not receive written approval.

Accounting Majors!

Students will not be approved to take Accounting courses, unless these courses are taken at John Cabot University or the American College of Thessaloniki.

Finance Majors!

If you plan on declaring a finance major, you cannot take Intro to Financial Management 33:390:300 abroad. It will not transfer back as 33:390:310.

As of November 30, 2020, the Finance Department will only allow 2 finance courses to be taken abroad.

Marketing Majors!

The Marketing Department will only allow 2 marketing courses to be taken abroad.

In the case of a non-Rutgers Study Abroad program, students must take a leave of absence from RU and re-enroll upon their return to the USA. The student must arrange for the University they attended abroad, to provide RBS with an official transcript.

In the case of a non-Rutgers Study Abroad programs, while credits may transfer, the grades themselves do not. Therefore, grades earned abroad in non-Rutgers Study Abroad programs do not appear on a student's Rutgers transcript, nor are they counted as part of a student's GPA.

**** = Indicates Non-Rutgers Study Abroad Program

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Rutgers Global-Study Abroad Programs

AFRICA

SOUTH AFRICA

University of Cape Town

Financial Management (FTX2024S)

RBS Equivalent: Corporate Finance (33:390:400)

Corporate Governance I

(Formerly known as “Control of Financial Information Systems”) (ACC2018S)

Not equivalent to Management Information Systems (33:136:370)

Information Systems I (INF1002F)

Not Equivalent to Management Information Systems (33:136:370)

Introduction to Project Management

(Formerly known as “Project and Operations Management”) (BUS3038S)

Not Equivalent to Introduction to Supply Chain Management (33:799:301)

Retail Management and Services Marketing (BUS4018S)

Not Equivalent to Introduction to Supply Chain Management (33:799:301)

ASIA

CHINA

Central University of Finance and Economics

Advanced Investment: Asset Pricing

RBS Equivalent: Asset Pricing and Portfolio Analysis (33:390:410)

Not open for the Spring semester

Applied Econometrics

Not equivalent to any Finance Courses

Business Decision Making and Simulation

Not Equivalent to any Management course

Business Ethics

Not Equivalent to Business Ethics - 33:522:334

Consumer Behavior

Not Equivalent to Consumer Behavior 33:630:374

Corporate Finance

RBS Equivalent: Corporate Finance 33:390:400

Corporate Finance - Spring 2021 semester Instructor: Song GAO

RBS Equivalent - Financial Management 33:390:300

Econometrics

RBS Equivalent: Financial Econometrics 29:390:300 (Newark course - only for RBS Newark students)

Entrepreneurship

Not Equivalent to Creativity, Innovation & Entrepreneurship 33:382:340

Financial Economics

Not equivalent to any finance course

Financial Management

RBS Equivalent: Financial Management 33:390:300

Financial Market

RBS Equivalent: Global Capital Markets (390:320).

Financial Statistics Analysis

Not Equivalent to Statistical Methods in Business 33:136:385

Human Resources Management

Not Equivalent to Management of Human Resources 33:620:365

Industrial Organization & Industry Analysis

Not equivalent to any entrepreneurship courses

International Business

Not Equivalent

International Finance

No equivalent to any Finance Courses

International Financial Management

RBS Equivalent: International Finance 33:390:375

International Marketing

Not Equivalent to any marketing course

Intro to Management

Not Equivalent to Intro to Management 33:620:301

Introductory Financial Accounting

Not Equivalent to Intro to Financial Accounting 33:010:272

Investment Banking

RBS Equivalent: Research in Finance 33:390:480 (finance elective) (Juniors and Seniors only)

Leadership

Not Equivalent to any Management course

Marketing

Not Equivalent to Intro to Marketing

Operations Management

Not Equivalent to Operations Management 33:136:386

Organizational Behavior

Not Equivalent to any management course

Real Estate Economics and Finance

Not Equivalent to any RBS Real Estate Courses

Risk Management

RBS Equivalent: Corporate Risk Management 33:390:460 (Must have a prerequisite of 33:390:420 satisfied)

Securities Investment

Not equivalent to any RBS finance (390) course

Supply Chain Management

Not equivalent to Intro to Supply Chain 33:799:301

Trust and Lease

Not Equivalent to any Finance Courses

CIEE Shanghai: Business, Language, & Culture

International Business Law:Policy, Decision Making and Law (BUSI3004)

Not equivalent to Business Law (33:140:321)

Managing Sustainability in Transnational Business (BUSI3006 SBLC / MGMT3001 SBLC)

Not equivalent to Operations Management (33:136:386)

No RBS Marketing Equivalent

Marketing Management and Methods in East Asia and Emerging Markets (BUSI3007 SBLC / MKTG3001 SBLC)

RBS Equivalent: International Marketing (33:630:371)

Multinational Business Finance (BUSI3202)

Not equivalent to International Business 33:620:369

East China Normal University ECNU

Financial Risk Management

RBS Equivalent: Corporate Risk Management (33:390:460)

Investment Banking - FINA 0031131046

RBS Equivalent - 33:390:480

Management Information Systems - B3SICG

Not equivalent to any MIS course

Operations Management

Not Equivalent to Operations Management 33:136:386

Principles of Marketing

Not equivalent to Intro to Marketing 33:630:301

Securities Investment Analysis - FINA0031132083

RBS Equivalent: Investment Analysis - 33:390:380

Peking University (PKU)

Channel Management - 0283850

Does not transfer back

Corporate Finance - 2833430/E2833431

Does not transfer back

Cost and Managerial Accounting

Accounting courses do not transfer back

E-Commerce - 0283017

Does not transfer

Financial Accounting

Accounting courses do not transfer

International Trade and International Finance - 02831600

RBS Equivalent : International Financial Management 33:390:375

Investment Banking - 02830270

Does not transfer back

Logistics and Supply Chain Management 02832690

Does not transfer back

Marketing Course ID: 02832640

Not equivalent to any marketing course

Marketing for Social Impact Course ID: 02838950

RBS Equivalent: Marketing elective

New Marketing Model in the Internet Era 02837122

Not equivalent to a marketing course

New Media Marketing and Precision Advertising Course Number: 0283845

Not equivalent to a marketing course

Operations Management 02830240

Does not transfer

Security Analysis and Investment - 02834420/E2834421

RBS Equivalent - Investment Analysis 33:390:380

Venture Capital and the Finance of Innovation 02839060

Does not transfer back

Renmin University of China

Business Ethics & Global CSR (SM1704) – 2 credits

Not equivalent to Business Ethics (33:522:334)

Corporate Finance – 2 credits

Not equivalent to Corporate Finance (33:390:400)

Financial Risk Analysis (SE1703) – 2 credits

Not equivalent to Corporate Risk Management (33:490:460)

Investments – 2 credits

Not equivalent to Investment Analysis (33:390:380)

Real Estate Finance and Investments (SE1702) – 2 credits

Not equivalent to Real Estate Finance and Mortgage Backed Securities (33:390:435)

Risk Management – 2 credits

Not equivalent to Corporate Risk Management (33:390:460)

Shandong University (China)

International Financial Management

RBS Equivalent: International Financial Management 33:390:375

Shanghai University

Investment and Financial Management - 2400J012

Not equivalent to any RBS finance course

Southern University of Science & Technology (SUSTC)

Corporate Finance FIN206

RBS Equivalent - Financial Management 33:390:300

Financial Investments (FIN 301)

RBS Equivalent: Investment Analysis 33:390:380

Financial Marketing FIN101

Not equivalent to any marketing course

International Finance - FIN411

RBS Equivalent: International Financial Management 33:390:375

Management - EBA106

Not Equivalent to Intro to Management

Marketing - MIS 202

RBS Equivalent - Intro to Marketing 33:630:301

MIS - EBA203

RBS Equivalent: Management Information Systems 33:136:370 (was reevaluated)

Quantitative Investment Analysis FIN 413

RBS Equivalent: Asset Pricing and Portfolio Analysis 33:390:410

HONG KONG

Chinese University of Hong Kong - Shenzhen

Applied Probability and Stochastic Process in Business DMS3002

RBS Equivalent: BAIT Elective

Business Ethics & Corporate Social Responsibility

RBS Equivalent: Business Ethics 33:522:334

Consumer Behavior MKT3020

RBS Equivalent: Consumer Behavior 33:630:374

Corporate Finance FIN4210

RBS Equivalent: Corporate Finance 33:390:400

Decision Making and Negotiations MGT 4210

RBS Equivalent: Negotiations 33:620:350

Financial Management FIN2010

RBS Equivalent: 33:390:300

Cannot be taken if you are or plan to be a finance major

Innovation and Entrepreneurship MGT4230

RBS Equivalent: Creativity, Innovation & Entrepreneurship 33:382:340

International Financial Management FIN3070

RBS Equivalent: International Financial Management 33:390:375

Investment Analysis FIN3080

RBS Equivalent: Investment Analysis 33:390:380

Marketing Management MKT2010

RBS Equivalent: Intro to Marketing 33:630:301

Microstructure FIN4560

RBS Equivalent: Global Capital Markets 33:390:320

Options and Futures FIN4110

RBS Equivalent: Derivatives 33:390:420

Organizational Behaviour MGT3010

RBS Equivalent: Management Skills 33:620:302

Principles of Management MGT2020

RBS Equivalent: Intro to Management 33:620:301

Strategic Brand Management MKT4110

RBS Equivalent: Brand Management 33:630:498

THE FOLLOWING COURSES AT CUHK ARE NOT EQUIVALENT AND WILL NOT TRANSFER BACK TO RBS:

ACT3011	Intro to Fin Accounting
ACT3121	Cost & Management Accounting
ACT3181	Credit Rating and Risk Management
ACT4111	Advanced Financial Accounting
ACT4121	Strategic Management Accounting
ACT4213	Financial Statement Analysis
ACT4231	Internal Auditing
ACT4262	China Taxation
ACT4311	Data Mining and Accounting Analytics

DMS2030	Operations Management
DMS3003	Data Analytics & Decision Making
FIN2020	Foundation of Finance
FIN3770	Research Methods in Finance
FIN4060	Financial Markets in China and the World
FIN4080	Behavioural Finance
FIN4110	Options and Futures
MGT3210	Strategic Management
MKT3310	Marketing Analytics
MKT4040	Strategic Marketing
MKT4080	Digital and Social Media Marketing
MKT4120	Marketing Research

[Hong Kong University of Science & Technology \(HKUST\)](#)

A Second Course in Business Statistics (ISOM 3530)

RBS Equivalent: Statistical Methods in Business (33:136:385) (3 credits only)

Brand Management (MARK 4450)

RBS Equivalent: Special Topic: Brand Management (33:630:xxx)

Business Applications Programming (ISOM3230)

Not equivalent to Foundations of Business Programming (33:136:388)

Business to Business Marketing (MARK 3510)

RBS Equivalent: Business to Business Marketing (33:630:370)

Business Ethics and the Individual (MGMT 2010)

Not equivalent - course is only 2 credits

Business Ethics and Policy (MGMT 4110)

Not equivalent to Business Ethics (33:522:334)

Business Ethics and Social Responsibility (MGMT 2130)

Not equivalent - course is only 2 credits

Business Project Management (ISOM 4750)

RBS Equivalent: Intro to Project Management (33:799:380)

Business Statistics (ISOM 2500)

RBS Equivalent: Statistical Methods for Business (33:136:385)

Consumer Behavior (MARK 3420)

RBS Equivalent: Consumer Behavior (33:630:374)

Corporate Strategy (MGMT 4210)

RBS Equivalent: Business Policy and Strategy (33:620:492)

Developing the Leader in You (MGMT 1120)

Not Equivalent to Management Skills (33:620:302)

Fundamentals of Business Finance (FINA 2203 & FINA 2303)

RBS Equivalent: Financial Management (33:390:300)**

****If you plan on declaring a finance major, you cannot take Intro to Financial Management 33:390:300 abroad. It will not transfer back as 33:390:310.**

Functions of Law in Society and Business (ACCT 3610)

Not Equivalent to Business Law (33:140:320)

Global Marketing (MARK 3430)

RBS Equivalent: International Marketing (33:630:371)

Human Resources Management (MGMT 3110)

RBS Equivalent: Management of Human Resources (33:620:365)

Not Equivalent to Management Skills (33:620:302)

Information Systems Project Management: ISOM 3010

RBS Equivalent: Project Management 33:799:380

Integrated Planning and Execution ISOM4780

RBS Equivalent: Demand Planning & Fulfillment

Intermediate Corporate Finance (FINA3303)-

(Formerly known as "Advanced Financial Management (FINA 4104)")

RBS Equivalent: Corporate Finance (33:390:400)

Intermediate Investments (FINA 3103)

(Formerly known as "Investment Analysis and Portfolio Management-(FINA3104)"

RBS Equivalent: Investment Analysis (33:390:380)

Introduction to Information Systems (ISOM 2010)

Not Equivalent to Management Information Systems (33:136:370)

Intro to Management - MGT 1110

RBS Equivalent - Intro to Management 33:620:301

Logistics Management (ISOM 3760)

RBS Equivalent: Business Logistics and Transportation (33:799:330)

Marketing Management (MARK 2120)

RBS Equivalent: Intro to Marketing (33:630:301)

Marketing Research (MARK 3220)

RBS Equivalent: Marketing Research (33:630:385)

Marketing and Society (MARK 1220)

RBS Equivalent: Marketing and Society (33:630:428)

Negotiation (MGMT 3140)

RBS Equivalent: Negotiations (33:620:350)
Operations Management (ISOM 2700)
Not equivalent to Operations Management (33:136:386)
RBS Equivalent: Service Management (33:799:410)
Retailing (MARK 3460)
RBS Equivalent: Retail Marketing (33:630:368)
Services Marketing (MARK 3470)
RBS Equivalent: Services Marketing (33:630:372)
Simulation in Business and Management (ISOM 4720)
Not equivalent to Operations Management (33:136:386)
Strategic Marketing (MARK 4210)
RBS Equivalent: Marketing Strategy (33:630:452) – must have pre-reqs completed
Hong Kong University of Science & Technology - International Summer Exchange Program
Marketing Management (MARK 2120)
RBS Equivalent: Introduction to Marketing (33:630:301)
Introduction to Management (MGMT 1110)
RBS Equivalent: Introduction to Management (33:620:301)
Technology and Innovation: Social and Business Perspectives (ISOM 1380)
RBS Equivalent: Management elective
University of Hong Kong
Advanced Corporate Finance (FINA 0304)
RBS Equivalent: Advanced Corporate Finance (33:390:440)
Asian Financial Institutions (FINA 0501)
RBS Equivalent: Global Money Markets and Institutions (33:390:375)
Business Ethics (BUSI2814)
RBS Equivalent: Business Ethics (33:522:334)
Business Law - BU13801
Not Equivalent to Business Law 33:140:320
Business Policy (BUSI0009)
RBS Equivalent: Business Policy & Strategy (33:620:492)
Corporate Finance (FINA1003) / (FINA1310)
RBS Equivalent: Corporate Finance (33:390:300)
Creativity and Business Innovation (IIMT3621)
Not Equivalent to New Product Planning (33:630:369)
Cross-Cultural Management (MGMT3404)
No finance elective equivalent
Decision and Risk Analysis I (IIMT3636EF)
Not Equivalent to Supply Chain Risk and Disruption (33:799:430)
Derivatives (FINA0301)
RBS Equivalent: Derivatives (33:390:420)
Developing Marketing Competence Through Branding (BUSI3512)
RBS Equivalent: Consumer Behavior (33:630:374)
Financial Markets and Institutions (FINA2330)
Not Equivalent to Introduction to Finance (33:390:203)
Global Corporate Strategy (STRA4702A)

Not Equivalent to Global Procurement and Sourcing Strategies (33:799:305)

International Business Environment (STRA3702AB)

Not Equivalent to Global Procurement and Sourcing Strategies (33:799:305)

International Financial Management FINA0105

RBS Equivalent: Global Money Markets and Institutions (33:390:375)

International Marketing (BUSI0022)

RBS Equivalent: International Marketing (33:630:371)

Introduction to Marketing (MKTG2501)

RBS Equivalent: Introduction to Marketing (33:630:301)

Investments and Portfolio Analysis (FINA2802)

RBS Equivalent: Investment Analysis (33:390:380)

Management of Commercial Bank (FINA0104)

RBS Equivalent: Investment Bank Analysis (33:390:385)

Management Information Systems (IIMT2601)

Not Equivalent to Management Information Systems (33:136:370)

Marketing Research MKTG3502

RBS Equivalent: Marketing Research (33:630:385)

Operations Management (IIMT3635-2A)

(Formerly known as Operations and Quality Management (BUSI0023))

Not Equivalent to Operations Management (33:136:386)

Organizational Behavior (BUSI1005)

**RBS IS NO LONGER OFFERING ORGANIZATIONAL
BEHAVIOR COURSE AS OF FALL 2013**

Public Finance Management (POLI0060)

Not Equivalent to Intro to Financial Management (33:390:300)

Principles of Management (MGMT2401)

Not Equivalent to Intro to Management (33:620:301)

Project Management (IIMT3603A)

RBS Equivalent: Introduction to Project Management (33:799:380)

Real Estate Finance (FINA0805)

RBS Equivalent: Real Estate Finance And Mortgage-Backed Securities (33:390:435)

Services Marketing (BUSI0038)

RBS Equivalent: Services Marketing (33:630:372)

Supply Chain Management (IIMT3681)

(Formerly (BUSI3601))

RBS Equivalent: Intro to Supply Chain Management (33:799:301)

JAPAN

International Christian University (Tokyo)

Intro to Capital Markets

Not Equivalent to Intro to Marketing 33:630:301

Corporate Finance BUS 210

RBS Equivalent: Financial Management 33:390:300

KOREA

Ewha Woman's University

Note: English course offerings will change each year. The courses listed below should only be used for initial planning purposes. Actual course offerings may not be available at the time of application

Business Project Planning & Management (35392)

RBS Equivalent: Introduction to Project Management (33:799:380)

Consumer Financial Planning (35370)

Not equivalent to Financial Analysis, Planning & Forecasting (33:390:450) or finance elective

Convention Planning & Management (35592)

Not equivalent to Operations Management (33:623:386)

Financial Management (22250)

RBS Equivalent: Financial Management (33:390:300)**

****If you plan on declaring a finance major, you cannot take Intro to Financial Management 33:390:300 abroad. It will not transfer back as 33:390:310.**

Global Strategic Management (35684)

RBS Equivalent: Business Policy and Strategy (33:620:492)

Human Resource Development (22286)

RBS Equivalent: Management of Human Resources (33:620:365)

Human Resource Management (30937)

Not Equivalent to Management of Human Resources (33:620:385)

Interactive Advertising and Public Relations (35803)

Not Equivalent to Intro to Advertising (33:630:363)

Intermediate Accounting I (35628)

Not Equivalent to Intermediate Accounting (33:010:325)

International Business Management (30939)

RBS Equivalent: International Business (33:620:369)

International Business Law (35688)

Not equivalent to Business Law (33:140:320)

International Marketing (36178)

RBS Equivalent: International Marketing (33:630:371)

Investment Management (30822)

RBS Equivalent – Investment Analysis (33:390:380)

Management Information Systems (30820)

Not Equivalent to MIS (33:136:370)

Managing Organization Behavior (30818)

Not equivalent to Operations Management (33:136:386)

Marketing Management (22240)

Not equivalent to Sales Management (33:630:401)

Marketing Strategy (30940)

RBS Equivalent: Marketing Strategy (33:630:452)

Negotiation Theory and Practice (34443)

RBS Equivalent: Negotiations (33:620:350)

Operation Management (30936)

Not Equivalent to Operations Management (33:136:385)

Organizational Structure and Development

RBS Equivalent: Intro to Management (33:620:301)

Principles of Accounting Information (33861)

No equivalent

Quantitative and Financial Analysis (35683)

Not equivalent to Analysis of financial Statements (33:010:472)

Statistics for Business (22233)

Not equivalent to Statistics for Business (33:136:385)

Strategic Management (35365)

RBS Equivalent: Business Policy & Strategy (33:620:492)

Seoul National University

Note: English course offerings will change each year. The courses listed below should only be used for initial planning purposes. Actual course offerings may not be available at the time of application

Corporate Finance (251.323)

RBS Equivalent: Corporate Finance (33:390:400)

Entrepreneurship and Economics (005.058)

RBS Equivalent: Introduction to Entrepreneurship (33:382:302)

Financial Management (251.301)

RBS Equivalent: Financial Management (33:390:300)**

****If you plan on declaring a finance major, you cannot take Intro to Financial Management 33:390:300 abroad. It will not transfer back as 33:390:310.**

Global Markets and Consumer (M1471.000200)

RBS Equivalent: International Marketing (33:630:371)

Not equivalent to Consumer Behavior (33:630:374)

International Business Management 251:322

RBS Equivalent: International Business 33:620:369

International Negotiation

RBS Equivalent: Negotiations (33:620:350)

Investments (251.422)

RBS Equivalent: Investment Analysis (33:390:380)

Management Information System (251.326)

Not equivalent to Management Information Systems (33:136:370)

Managerial Accounting (251.306)

Not equivalent to Introduction to Managerial Accounting (33:010:275)

Managing Networked Business (251:331B)

Not Equivalent to Networking and Influence in Business (33:620:340)

New Product Marketing (BIZ3130)

RBS Equivalent: New Product Planning 33:630:369

Operations Management (251.320)

Not Equivalent to Operations Management (33:136:386)

Principles in Management (251.101)

RBS Equivalent: Intro to Management (33:620:301)

Special Topics in Business Administration (251:434)

RBS Equivalent: Advanced Topics in Management (33:620:480)

Yonsei University (South Korea)

Business Ethics BIZ4183

RBS Equivalent: Business Ethics 33:522:334

Business Negotiations

RBS Equivalent - Negotiation 33:620:350

Corporate Finance BIZ3119-02

RBS Equivalent: Corporate Finance 33:390:400

Derivative Financial Instruments

Not Equivalent to Derivatives 33: 390:420

Finance Management BIZ2119-01

RBS Equivalent: Financial Management (33:390:300)

International Management

RBS Equivalent: International Business (33:620:369)

International Marketing BIZ3135-01

RBS Equivalent: International Marketing (33:630:371)

Intro to Corporate Finance

RBS Equivalent: Corporate Finance (33:390:400)

Intro to Investment Management

RBS Equivalent: Investment Analysis (33:390:380)

Management Information System

Not equivalent to Management Information Systems (33:136:370)

Business Negotiations

RBS Equivalent - Negotiation 33:620:350

Management Science BIZ2122

RBS Equivalent: Operations Management 33:136:386

Marketing

RBS Equivalent: Intro to Marketing (33:630:301)

Marketing Strategy BIZ4124

RBS Equivalent: Marketing Strategy (33:630:452)

New Product Marketing BIZ3130

RBS Equivalent: New Product Planning (33:630:369)

Product and Operations Management

Not Equivalent to Project Management 33:799:380

Strategic Management

Not Equivalent to Business Policy and Strategy

TAIWAN

National Taiwan University

Note: English course offerings will change each year. The courses listed below should only be used for initial planning purposes. Actual course offerings may not be available at the time of application.

Business Ethics and Practice

RBS Equivalent: Business Ethics (33:522:334) - must earn a B or better in the course

Competitive Strategy

RBS Equivalent: Business Policy and Strategy (33:620:492)

Consumer Attitude Change Seminar

RBS Equivalent: Consumer Behavior (33:630:374)

Corporate Finance ECON3019

RBS Equivalent: Corporate Finance 33:390:400

Financial Management

RBS Equivalent: Financial Management 33:390:300

Information Management (BA2008)

Not Equivalent to Management Information System (33:136:370)

Intermediate Accounting I (ACC2019)

(Formerly known as ACC2018)

Not Equivalent to Intermediate Accounting (33:010:325)

International Business Strategy (IB5059)

Not equivalent to Business Policy & Strategy (33:620:492)

Investments (Fin2008)

RBS Equivalent: Investment Analysis 33:390:380

Logistics Management MBA 519

RBS Equivalent: Business Logistics & Transportation 33:799:330

Management

RBS Equivalent: Introduction to Management (33:620:301)

Management of Innovation and Entrepreneurship

Not equivalent to Creativity, Innovation, and Entrepreneurship (33:382:340)

RBS Equivalent: Introduction to Entrepreneurship (33:382:302)

RBS Equivalent: As a 382 elective credit toward minor

RBS Equivalent: Creativity, Innovation, & Entrepreneurship (33:382:340)

Marketing Management IM3011

RBS Equivalent: Intro to Marketing 33:630:301

Not Equivalent to Digital Marketing OR Marketing Research

Marketing Research (IB3002)

RBS Equivalent: Marketing Research (33:630:385)

Marketing Management (BA3001)

RBS Equivalent: Marketing Strategy (33:630:452)

RBS Equivalent: Intro to Marketing (33:360:301)

Not Equivalent to Digital Marketing (course number?) or Marketing Research 33:630:385

Marketing Strategy in Emerging Markets

Not equivalent to Marketing Strategy (33:630:452)

New Product Development & Marketing

RBS Equivalent: New Product Planning (33:630:369)

Options and Futures Fin (IB5024)

RBS Equivalent: Futures and Options (33:390:420)

Operations Research (IM2010)

Not equivalent to Operations Management (33:136:386)

Operations Management (BA2005)

Not equivalent to Operations Management (33:136:386)

Real Estate Finance and Investments (IB5069)

RBS Equivalent: 33:390:435

Statistical Data Analysis

RBS Equivalent: Statistical Methods in Business (33:136:385)

Statistics I (2) (MGT2002)

Not equivalent to Statistical Methods in Business (33:136:385)

Strategic Management (BA4001)

RBS Equivalent: Business Policy & Strategy (33:620:492)
AUSTRALIA/NEW ZEALAND

Macquarie University

Accounting and Information Systems (ACCG251)

Not Equivalent to AIS (33:010:458)

Business to Business Marketing (MKTG205)

RBS Equivalent: Business to Business Marketing (33:630:370)

Business and Corporations Law (BUSL250)

(Formerly known as Business Law (BUSL250))

Not equivalent to Business Law (33:1400:320)

Business Ethics and Risk Management (BUSL204)

RBS Equivalent: Business Ethics (33:522:334)

Business Policy

Not Equivalent to Business Policy (33:620:492)

Business Statistics (STAT1250)

Not Equivalent to Statistical Methods in Business (33:136:385)

Consumer Behaviour (MKTG203)(MKTG1003)

RBS Equivalent: Consumer Behavior (33:630:374)

Corporate Financial Design (ACCG353)

Equivalent to a Finance Elective

Not equivalent to Operations Management, Futures and Options, or Investment Analysis

Digital Marketing (MKTG3006)

RBS Equivalent: Digital Marketing 33:630:497

Financial Management (AFIN253)

RBS Equivalent: Financial Management (33:390:300)**

**If you plan on declaring a finance major, you cannot take Intro to Financial Management 33:390:300 abroad. It will not transfer back as 33:390:310.

Financial Modeling (ACST201)

Not equivalent to Fixed Income (33:390:490)

Global Business and Environmental Risk (BUS 305)

Not equivalent to Global Procurement & Sourcing Strategies (33:799:305)

Global Marketing (MKTG209)

RBS Equivalent: International Marketing (33:630:371)

Introduction to Business Information Systems

Not Equivalent to MIS 33:136:37

Information Systems and Business Processes

Not equivalent to Management Information Systems 33:136:370

International Business Operations (MGMT2002)

Not Equivalent to Operations Management (33:136:386)

Introduction to Global Business (BUS201)

RBS Equivalent: International Business (33:620:369)

Investments (AFIN250)

RBS Equivalent: Investment Analysis (33:390:380)

Issues in Applied Finance (AFIN310)

Equivalent to a Finance Elective

Not Equivalent to Investment Analysis or Corporate Finance

Marketing Fundamentals (MKTG101)

RBS Equivalent: Intro to Marketing (33:630:301)

Marketing Research (MKTG202)

RBS Equivalent: Marketing Research (33:630:385)

Organisational Behaviour (BBA111)

**RBS IS NO LONGER OFFERING ORGANIZATIONAL
BEHAVIOR COURSE AS OF FALL 2013**

Principles of Management (BBA102)

RBS Equivalent: Intro to Management (33:620:301)

Stats 2579 - Operations Research I

RBS Equivalent: Operations Management 33:136:386

Statistical Data Analysis (STAT171)

Not Equivalent to Statistical Methods in Business (33:136:385)

University of Auckland

Data Analysis for Commerce (STATS 208)

RBS Equivalent: Statistical Methods for Business (33:136:385)

University of Melbourne

Accounting Reports and Analysis (ACCT10001)

Not equivalent to Intro to Financial Accounting (33:010:272)

Advanced Corporate Finance (FNCE40001)

RBS Equivalent: Advanced Corporate Finance (33:390:440)

Advertising and Promotions (MKTG30010)

RBS Equivalent: Introduction to Advertising (33:630:363)

Asian Capital Markets (FNCE30004)

No equivalent Finance elective

Brand Management (MKTG20006)

RBS Equivalent: Sales Management: The Sales Process (33:630:401)

Business Analytics Foundations (BUSA90500)

Not equivalent to Foundations of Business Programming (33:136:388)

Business in the Global Economy (IBUS20002)

Not Equivalent to Global Financial Markets (33:390:320)

Business Finance (FNCE20001)

Not equivalent to Financial Management (33:390:300)

Not equivalent to Corporate Finance (33:390:400)

Business Ethics (MKTG30012)

RBS Equivalent: Business Ethics (33:522:334), must receive a B or better

Consumer Behaviour (MKTG20001)

RBS Equivalent: Consumer Behavior (33:630:374)

Corporate Finance (FNCE30002)

RBS Equivalent: Corporate Finance (33:390:400)

Pre-requisites: Must have already taken Calculus (01:640:135) AND Intro to Statistics (01:960:285) in addition to one of the following courses, in order to take Corporate Finance (FNCE30002):

- Financial Management (33:390:300)
- Statistical Methods for Business (33:136:385)

Derivative Securities (FNCE30007)

RBS Equivalent: Futures & Options (33:390:420)

Finance I (FNCE10001)

RBS Equivalent: Financial Management (33:390:300)**

****If you plan on declaring a finance major, you cannot take Intro to Financial Management 33:390:300 abroad. It will not transfer back as 33:390:310.**

Forecasting in Economics and Business (ECON20002)

RBS Equivalent: Finance Analysis, Planning, and Forecasting (33:390:450)

Global Marketing (MKTG20009)

RBS Equivalent: International Marketing (33:630:371)

International Finance (FNCE30003)

RBS Equivalent: International Financial Management (33:390:375)

Pre-requisites: Must have already taken Calculus (01:640:135) AND Intro to Statistics (01:960:285) in addition to one of the following courses, in order to take International Finance (FNCE30003):

- **Financial Management (33:390:300)**
- **Statistical Methods for Business (33:136:385)**

Introduction to Real Estate Analysis (FNCE20004)

RBS Equivalent: Real Estate Finance And Mortgage-Backed Securities (33:390:435)

Investments (FNCE30001)

RBS Equivalent: Investment Analysis (33:390:380)

Management of Financial Institutions (FNCE20002)

No equivalent

Management Consulting (MGMT30012)

No RBS equivalent

Managing Operations (MGMT20002)

RBS Equivalent: Operations Management (33:136:386)

Marketing Communications (MECM30013)

No RBS Equivalent

Marketing and Society (MKTG30007)

RBS Equivalent: Marketing and Society (33:630:428)

Organisational Behaviour (MGMT20001)

RBS IS NO LONGER OFFERING ORGANIZATIONAL BEHAVIOR COURSE AS OF FALL 2013

Principles of Finance (FNCE10002)

RBS Equivalent: Financial Management (33:390:300)**

****If you plan on declaring a finance major, you cannot take Intro to Financial Management 33:390:300 abroad. It will not transfer back as 33:390:310.**

Principles of Management (MGMT10002)

RBS Equivalent: Intro to Management (33:620:301)

Principles of Marketing (MKTG10001)

RBS Equivalent: Intro to Marketing (33:630:301)

Product Management (MKTG30011)

RBS Equivalent: New Product Planning (33:630:369)

Real Estate Finance (FNCE30005)

RBS Equivalent: Real Estate Finance And Mortgage-Backed Securities (33:390:435)

Retail Management (MKTG30006)

RBS Equivalent: Retail Marketing (33:630:368)

Risk Strategies (FNCE40005)

RBS Equivalent: Insurance Finance and Corporate Risk Management (33:390:460)

Service and Relationship Marketing (MKTG30003)

RBS Equivalent: Service Marketing (33:630:372)

Strategic Management (MGMT30013)

RBS Equivalent: Business Policy and Strategy (33:620:492)

Strategic Marketing (MKTG20008)

RBS Equivalent: Marketing Strategy (33:630:452)

University of Queensland, Australia

Consumer and Buyer Behavior (MKTG7503)

Not equivalent to Consumer Behavior (33:630:374)

Consumer Behaviour (MKTG2501)

RBS Equivalent: Consumer Behavior (33:630:374)

Marketing Theory & Research II (MKTG6501)

Not equivalent to Consumer Behavior (33:630:374)

Financial Management (FINM2401)

RBS Equivalent: Financial Management (33:390:300)**

****If you plan on declaring a finance major, you cannot take Intro to Financial Management 33:390:300 abroad. It will not transfer back as 33:390:310.**

Foundations of Marketing (MKTG1501)

RBS Equivalent: Intro to Marketing (33:630:301)

Managing Information Systems (MGTS7208)

Not Equivalent to Management Information Systems (33:136:370)

Principles of Strategic Management (MGTS7303)

RBS Equivalent: Intro to Management (33:620:301)

Brand Management and Strategy (MKTG2508)

RBS Equivalent: New Product Planning (33:630:361)

Product and Service Management (MKTG2505) (elective for Supply Chain major)

RBS Equivalent: Retail Marketing (33:630:368)

EUROPE & MIDDLE EAST

BELGIUM

Brussels School of Governance at Vesalius College

Business Information System (BUS 251G)

(Formerly known as Information Systems (BUS 251E))

Not equivalent to Accounting Information Systems 33:010:458

RBS Equivalent: Intro to Business Analytics 33:136:287 (Business Minor)

Business Law (LAW111G)

(Formerly (BUS 111E))

Not equivalent – Must be U.S. Business Law

Ethics for Economics and Business (BUS361G)

(Formerly known as Business and Media Ethics (BUS 361G)/(BUS201E))

RBS Equivalent: Business Ethics (33:522:334)

Capstone: International Marketing (BUS 392G)
RBS Equivalent: International Marketing (33:630:371)
Corporate Finance (BUS 221G)
(Formerly known as Finance (BUS 321E))
RBS Equivalent: Corporate Finance (33:390:400)
Global Ethics (HUM103G)
Not equivalent to Business Ethics (33:522:334)
International Business (BUS 301G)
(Formerly known as (BUS 301E))
RBS Equivalent: International Business (33:620:369)
International Business Negotiations (BUS 302E)
RBS Equivalent: Negotiations (33:620:350)
Information Systems (BUS 251E)
Not equivalent to MIS (33:136:370)
International Finance (BUS325G)
(Formerly known as (BUS 325E))
RBS Equivalent: International Financial Management (33:390:375)
Intermediate Quantitative Research Methods (SSC272G)
Not equivalent to Stat Methods in Business (33:136:385)
Introduction to Business (BUS 101G)
(Formerly known as (BUS 101E/BUS101P))
Not Equivalent to Business Forum
Project Management (BUS 314G)
RBS Equivalent: Intro to Project Management (33:799:380)
Management Control Systems (BUS 243G)
Not equivalent to Management Information Systems (33:136:370)
Management of Innovation and Technical Change (BUS213G)
(Formerly known as (BUS 213E))
Not equivalent to Business Intelligence for Supply Chains and Marketing (33:799:470)
Marketing (BUS 231G)
(Formerly known as (BUS 231E))
RBS Equivalent: Intro to Marketing (33:630:301)
Marketing Communication and Advertising (CMM 341G)
RBS Equivalent: Intro to Advertising (33:630:363)
Mergers, Acquisitions and Related Transactions (BUS 312G)
(Formerly known as (BUS 312E))
Not equivalent to (33:390:450)
Methods: Statistics for Business and Economics (STA 201G)
(Formerly known as (STA 301G))
Not equivalent to Statistical Methods in Business (33:136:385)
Operations Management (BUS 311G)
(Formerly known as (BUS 361E))
Not equivalent to Operations Management (33:136:386)
Project Management (BUS 314)
Not equivalent to Project Management (33:799:380)

Sociology and Psychology of Marketing (BUS 234G)

RBS Equivalent: Consumer Behavior (33:630:374)

Strategic Management (BUS 216G)

Not equivalent to Management Skills (33:620:302)

Sustainable Development (BUS 261G)

Not equivalent to Supply Chain Environmental Management (33:799:490)

Virtual Enterprises and Electronic Business (BUS 351E)

Not equivalent to Business Intelligence for Supply Chains and Marketing (33:799:470)

FRANCE

MICEFA

No courses reviewed to date. Please bring syllabi to RBS for review

GERMANY

European Business School (EBS)

Note: English course offerings will change each year. The courses listed below should only be used for initial planning purposes. Actual course offerings may not be available at the time of application.

Advanced Topics of SCM (Module No.L-SCM3-032)

Not Equivalent to Business Logistics and Transportation (33:799:330)

Not Equivalent to Demand Planning and Fulfillment (33:799:310)

Business Information Systems (Module MIV.004)

RBS Equivalent: MIS (33:136:370)

Business Law AM (Module No. MIII.009)

Not equivalent to Business Law I

Capital Markets: Institutions, Pricing and Risk Management (L-FIN3-009)

RBS Equivalent: Global Money Markets (33:390:375)

Not Equivalent to Corporate Risk Management (33:390:460)

Corporate Finance and Valuation (Module ML045 INVESTMENTS AND FINANCE)

RBS Equivalent: Corporate Finance (33:390:400)

Finance III (M-FIN2-030)

RBS Equivalent: Corporate Finance (33:390:400)

Fundamentals of the Digital Transformation: Usage and Management of ICT in

Organizations (L-BIS1-014)

Not equivalent to Management Information Systems (33:136:370)

International Business Economics (Module No. MII.004)

Not Equivalent to International Business (33:620:369)

International Financial Management

Not equivalent to Financial Management (33:390:300)

Investments II (L-FIN1-042 - Investitionen II)

RBS Equivalent: Investment Analysis (33:390:380)

Not Equivalent to Corporate Finance (33:390:400)

Not equivalent to Statistical Methods in Business (33:136:385)

Management and Leadership (Module No. MI.010)

RBS Equivalent: Intro to Management (33:620:301)

Not equivalent to Operations Management

Managing Strategy (M-STR1-020)

Not equivalent to Business Policy and Strategy (33:620:492)

Market-Oriented Management (Module No. MI.016)

Not Equivalent to Intro to Supply Chain Management (33:799:301)

Marketing II (M-MKT2-014)

RBS Equivalent: Marketing Research (33:630:385)

Money, Banking and Financial Markets (L-FIN3-047)

RBS Equivalent: Global Capital Markets (33:390:320)

Operations and Information Systems (M-SCM2-014)

Not Equivalent to Management Information Systems (33:136:370)

Operations and Supply Chain Management (L-SCM2-001)

Not Equivalent to Introduction to Six Sigma and Lean Manufacturing (33:799:460)

Real Estate Investment and Finance (Module MI.021 Real Estate II)

RBS Equivalent: (33:390:435) Real Estate Finance and Mortgage Backed Securities

Real Estate Investment and Finance (L-REM3-001)

Not Equivalent to Real Estate Finance and Mortgage-Backed Securities (33:390:435)

SCM Industry Project (L-SCM3-036)

Not Equivalent to SCM Industry Client Projects (33:799:420)

Statistics II (Module MI.110 Investments II)

Not Equivalent to Statistical Methods in Business (33:136:385)

Strategic Marketing (Module No. MI.008)

Not equivalent to Intro to Marketing (33:630:301)

Strategy Consulting (Module M-STR3-006)

Not equivalent to Business Policy and Strategy (33:620:492)

Strategy, Process, Content, Context (Module MI.005 Strategic Management)

RBS Equivalent: Business Policy & Strategy (33:620:492)

Strategy as Theory and Practice (L-STR1-057)

Not Equivalent to Business Policy & Strategy (33:620:492)

Usage and Management of ICT (L-BIS1-014)

Not Equivalent to Management Information Systems (33:136:370)

Frankfurt School of Finance and Management

Financial Markets AND Challenges of the World Economy

RBS Equivalent: Global Money Markets and Institutions (33:390:375)**

****Must take both courses abroad to earn equivalent credit for Global Money Markets and Institutions**

Information and Communication Systems (INF44010)

Not Equivalent to Management Information Systems (33:136:370)

Operations Management (MGT60138)

Not Equivalent to Operations Management (33:136:386)

Marketing (MGT50051)

RBS Equivalent: Intro to Marketing (33:630:300)

FU-BEST at Freie Universitat Berlin

European Business Cultures: Management and Marketing in Cross-National Perspective (FU-BEST 11)

Not Equivalent to Marketing Research (33:630:385)

Not Equivalent to Business-to-Business Marketing (33:630:370)

Pforzheim University

Production Management & Supply Chain Management

Not Equivalent to Introduction to Supply Chain Management (33:799:301)

GREECE

The American College of Thessaloniki & Anatolia Business School (ACT)

Advertising (Marketing 214)

RBS Equivalent: Intro to Advertising (33:630:363)

Business Data Management (Computer Science 205)

Not equivalent to Business Data Management (33:136:470)

Business Ethics (PH 3005)

Not equivalent to Business Ethics (33:522:334)

Business Legal Issues (BU 2002)

Not equivalent to Business Law (33:140:320)

Hardware and Computer Architecture (Computer Science 310)

(Formerly known as Computer Architecture)

Not equivalent to Enterprise Information Architecture (33:136:473)

Intermediate Financial Accounting (AF 3131)

Not equivalent to Intermediate Accounting I (33:010:325)

Entrepreneurial & Corporate Finance (Finance 202)

RBS Equivalent: Corporate Finance (33:390:400)

Entrepreneurial and Corporate Marketing Strategy (Marketing 301)

(Formerly known as Marketing Strategy)

RBS Equivalent: Marketing Strategy (33:630:452) (pre-reqs need to be satisfied)

Entrepreneurship & Innovation (Management 330)

RBS Equivalent: Introduction to Entrepreneurship (33:382:302)

Not equivalent to Creativity, Innovation, and Entrepreneurship (33:382:340)

Financial Accounting (Accounting 101)

Not equivalent to Intro to Financial Accounting (33:010:203)

Financial Management (Finance 201)

Not equivalent to Financial Management (33.390.300)

Global Marketing (Marketing 318)

RBS Equivalent: International Marketing (33:630:371)

International Business Law (Business Administration 240)

(Formerly known as Bus 240)

Not equivalent to Business Law (33:140:320)

International Business (Management 218)

RBS Equivalent: International Marketing (33:630:371)

Not equivalent to Global Capital Markets (33:390:320) or Global Money Markets and Institutions (33:390:375) or International Financial Management

International Economics (Economics 232)

Not equivalent to Global Capital Markets (33:390:320), Global Money Markets and Institutions

(33:390:375), or International Financial Management

International Finance (Finance 232)

RBS Equivalent: Global Money Markets and Institutions (33:390:375)

Introduction to Management (Management 101)

RBS Equivalent: Intro to Management: (33:620:301)

Investment and Portfolio Management (Finance 220)

RBS Equivalent: Asset Pricing and Portfolio Analysis (33:390:410)

RBS Equivalent: Investment Analysis (33:390:380)

Management Accounting (AF 3116)

RBS Equivalent: Intro to Managerial Accounting (33:010:275)

Managerial Accounting (Accounting 102)

RBS Equivalent: Intro to Managerial Accounting (33:010:275)

Marketing 101 - Intro to Marketing

RBS Equivalent: Intro to Marketing 33:630:301

Marketing Research (Marketing 320)

RBS Equivalent: Marketing Research (33:630:385) – needs pre-reqs.

International Money and Banking (Finance 210)

Not equivalent to Investment Banking Analysis (33:390:385)

Not equivalent to Financial Markets and Instruments (33:390:320)

Operations Management (Management 312)

Not Equivalent to Operations Management

Organizational Behavior (Management 201)

Not Equivalent to Management Skills (33:620:302)

Principles of Commerical Law (Business Administration 240)

Not equivalent to Business Law (33:140:320)

Quantitative Computing (Computer Science 151)

RBS Equivalent: Operations Management (33:136:386)

Must get a “B” or better.

Relational Database and Web Applications

Not equivalent to Special Topics: Relational Database and Web Applications (33:136:440)

Retailing (Marketing 311)

RBS Equivalent: Retail Marketing (33:630:368)

Sales Management (Marketing 212)

RBS Equivalent: Sales Management (33:630:401) – needs pre-reqs

Seminar in Finance (Finance 400)

Not equivalent to Special Topics in Finance

HUNGARY

CIEE: Budapest Central European Studies (Corvinus)

Corporate Finance (FIN 351)

RBS Equivalent: Financial Management (33:390:300)**

Not Equivalent to Corporate Finance (33:390:400)

****If you plan on declaring a finance major, you cannot take Intro to Financial Management 33:390:300 abroad. It will not transfer back as 33:390:310.**

Corporate Social Responsibility

Not Equivalent to Business Ethics 33:522:334

Investment Analysis (FIN 551)

RBS Equivalent: Investment Analysis (33:390:380)

Project Management (OPR 518)

RBS Equivalent: Project Management (33:799:380)

ISRAEL

Hebrew University

Competitive Strategy (55821)

(Formerly known as Business Strategy (55821))

RBS Equivalent: Business Policy and Strategy (33:620:492)

Marketing Management (55905)

RBS Equivalent: Marketing Research (33:630:385)

ITALY

John Cabot University

Advertising Management (MKT 321)

RBS Equivalent: Intro to Advertising (33:630:363)

Applied Data Analytics (EC/MKT 361)

RBS Equivalent: Equivalent to BAIT elective and
Introduction to Business Analytics 33:136:287

Business Communications (BUS 220)

No equivalent

Business Ethics (BUS 301-1) - not BUS 301-2

RBS Equivalent: Business Ethics (33:522:334) - MUST take Professor Tom Bailey. Please
obtain confirmation prior to taking the course that the section you choose is taught by
Professor Bailey. Credit will not be given if taught by any other professor.

Business Law (LAW 321)

Not equivalent to Business Law (33:140:320)

Consumer Behavior (MKT 310)

RBS Equivalent: Consumer Behavior (33:630:374)

Cyber Security Management MGT 339

RBS Equivalent: BAIT elective

Entrepreneurial Finance FIN 335

Not Equivalent to a finance elective

Finance (FIN 301)

RBS Equivalent: Financial Management (33:390:300)**

Not equivalent to Introduction to Finance (33:390:203)

**If you plan on declaring a finance major, you cannot take Intro to Financial
Management 33:390:300 abroad. It will not transfer back as 33:390:310.

Financial Accounting (FIN 201)

RBS Equivalent: Intro to Financial Accounting (33:010:272)

Financial Institutions and Capital Markets (EC 372)

RBS Equivalent: International Financial Management (33:390:375)

Fixed Income Analysis (FIN 350)

RBS Equivalent: Fixed Income (33:390:490)

Game Theory (EC327)

RBS Equivalent: BAIT elective

Human Resources Management (MGT 320)

Not equivalent to Management of Human Resources (33:620:365)

Integrated Marketing Communications (MKT 320-1)

RBS Equivalent: Business-to-Business Marketing (33:630:370)

International Business (BUS 330)

RBS Equivalent: International Business 33:620:369

International Business Law (LAW 323)

No Equivalent

International Entrepreneurship (BUS 335)

(Formerly International Management and Entrepreneurship)

RBS Equivalent: International Business (33:620:369)

International Finance (FIN 330)

RBS Equivalent: International Financial Management (33:390:375)

International Finance (FIN330-2)

Does not transfer back as a finance elective

International Management MGT 426)

RBS Equivalent: Global Management and Strategy 33:620:402

International Marketing (MKT 330)

RBS Equivalent: International Marketing (33:630:371)

Introduction to Derivatives (FIN340)

RBS Equivalent: Derivatives 33:390:420

Investments Analysis (FIN 312)

RBS Equivalent: Investment Analysis (33:390:380)

Legal Environment of Business (LAW 219)

No Equivalent

Management Information Systems (CS 310)

Not equivalent to Management Information Systems (33:136:370)

Managerial Accounting (FIN 202)

Not equivalent to Intro to Managerial Accounting (33:010:275)

Market and Marketing Research (MKT 305)

RBS Equivalent: Marketing Research (33:630:385)

Marketing for Non-Profit Organizations (MKT 350)

RBS Equivalent: Special Topics in Marketing (33:630:497)

Mergers and Acquisitions (FIN 360)

RBS Equivalent: Special Topics (33:390:491)

Money, Banking and Capital Markets (EC 371)

Not Equivalent to Global Capital Markets (33:390:320)

New Product Management (MKT 304)

RBS Equivalent: New Product Planning (33:630:369)

Operations Management (MGT 330)

Not equivalent to Operations Management (33:136:386)

Organizational Behavior (MGT 310)

**RBS IS NO LONGER OFFERING ORGANIZATIONAL
BEHAVIOR COURSE AS OF FALL 2013**

Portfolio Management (FIN 331)

RBS Equivalent: Asset Pricing & Portfolio Analysis (33:390:410)

Principles of Management (MGT 301)

RBS Equivalent: Intro to Management (33:620:301)

Principles of Marketing (MKT 301 and 301-2)

RBS Equivalent: Intro to Marketing (33:630:301)

Retailing Applied to Fashion Industry (MKT 335)

RBS Equivalent: Retail Marketing 33:630:368

Service Marketing MKT 302

RBS Equivalent: Services Marketing 33:630:372

Statistics II (MA 209)

RBS Equivalent: Statistical Methods in Business (33:136:385)

Strategic Consulting MGT 470

Not equivalent to a finance elective

Strategic Management (MGT 498)

RBS Equivalent: Business Policy & Strategy (33:620:492)

Web Design (CS 130-2)

Not Equivalent to Special Topics in MSIS (33:136:493)

Not Equivalent to Relational Database and Web Applications (33:136:440)

American University of Rome

Quantitative Methods in Business (MGT 310)

Not Equivalent to Management Information Systems (33:136:370)

Not Equivalent to Statistical Methods in Business (33:136:385)

Universita Cattolica del Sacro Cuore

Business, Government and the Global Economy (IB/EC320)

Not Equivalent to International Business (33:620:369)

The Economics of European Integration (EC/PO312)

Not Equivalent to Statistical Methods in Business (33:136:385)

PORTUGAL

Nova Business School

Data Analysis and Probability (1304)

Not Equivalent to Statistical Methods in Business (33:136:385)

Econometrics (1306)

Not Equivalent to Statistical Methods in Business (33:136:385)

Finance (1203)u0

RBS Equivalent: Financial Management (33:390:300)**

****If you plan on declaring a finance major, you cannot take Intro to Financial Management 33:390:300 abroad. It will not transfer back as 33:390:310.**

International Management (1211)

RBS Equivalent: International Business (33:620:369)

Marketing (1204)

RBS Equivalent: Introduction to Marketing (33:630:301)

Managing Impactful Projects (1459)

Not Equivalent to Introduction to Project Management (33:799:380)

Operations Management (1205)

Not Equivalent to Operations Management (33:136:386)

Strategy (1207)

RBS Equivalent: Business Policy and Strategy (33:620:492)

SPAIN

CIEE – Council on International Educational Exchange - Barcelona, Spain - Business and Culture Program

Branding and Cultural Icons: The Case of Barcelona MKTING 3002 BASP

RBS Equivalent: Branding Management (33:630:498)

Business Ethics and Corporate Social Responsibility BUSI 3003

RBS Equivalent: Business Ethics (33:522:334)

Consumer Behavior 40204

RBS Equivalent: Consumer Behavior 33:630:374

International Marketing Strategies and International Marketing

RBS Equivalent: International Marketing (33:630:371)

Marketing Management II

RBS Equivalent: New Product Planning (33:630:369)

Not equivalent to Retail Marketing (33:630:368 or Business to Business Planning (33:630:370))

Management IV (International Marketing)

Not Equivalent to International Marketing (33:630:371)

Strategic Behavior in Business & Economics

Not equivalent to Consumer Behavior (33:630:374)

Strategic and Operational Marketing

RBS Equivalent: Marketing Strategy (33:630:452)

University of Valencia

Advanced Forecasting Techniques in Business 36520

RBS Equivalent: Time Series Modeling for Business 33:136:485 or 33:136:400 BUSINESS DECISION ANALYTICS UNDER UNCERTAINTY

Consumer Behavior (35839)

RBS Equivalent: Consumer Behavior (33:630:374)

Data Mining in Business (36515)

RBS Equivalent: 33:136:494 Data Mining for Business Intelligence

Derivatives Securities and Markets (35963)

RBS Equivalent - Derivatives (33:390:420)

Financial Management I (12201)

RBS Equivalent: Financial Management (33:390:300)**

Foundations of Business Management (35928)

RBS Equivalent: Introduction to Business (33:011:100)

Not Equivalent to Introduction to Management (33:620:301)

Fundamentals of Marketing Research (35803)

RBS Equivalent: Marketing Research (33:630:385)

General and Strategic Management (35936)

RBS Equivalent: Business Policy and Strategy (33:620:492)

Global Management of Supply and Production (35905)

RBS Equivalent: Business Logistics and Transportation (33:799:330)

International Finance (35894)

RBS Equivalent: International Financial Management (33:390:375)

International Marketing (35896)

RBS Equivalent: International Marketing (33:630:371)

International Negotiation (35924)

RBS Equivalent: Negotiations (33:620:350)

Not Equivalent to Operations Management

Intro to Business Management (35795)

RBS Equivalent: Introduction to Management (33:620:301)

Introduction to Statistical Inference (35819)

RBS Equivalent: Statistical Methods in Business 33:136:385

Market Research (35907))

RBS Equivalent: Marketing Research (33:630:385)
Marketing (35801)

RBS Equivalent: Introduction to Marketing (33:630:301)
Marketing Strategy (35802)

RBS Equivalent: Intro to Marketing 33:630:301
Strategic Management (36126)

RBS Equivalent: Business Policy and Strategy (33:620:492)
Strategic Management of Human Resources (35858)

RBS Equivalent: Management of Human Resources (33:620:365)
Tourism Market Research 35108

No equivalent marketing courses at RBS

Tourism Marketing 35107

No equivalent marketing courses at RBS

Unstructured Data (36516)

RBS Equivalent: 33:136:487 Large Scale Business Data Analysis
TURKEY

[Bilkent University](#)

No courses reviewed to date. Please bring syllabi to RBS for review

[Koc University](#)

Business Law (BLAW.202)

Turkish Law – No Equivalent

Consumer Behavior (MKTG.302)

RBS Equivalent: Consumer Behavior (33:630:374)

Database Management Systems (MGIS.541)

No Equivalent

International Business Transactions (MGMT.503)

No Equivalent

Intro to Financial Management (MFIN.202)

RBS Equivalent: Financial Management - (33:390:300)**

**If you plan on declaring a finance major, you cannot take Intro to Financial Management 33:390:300 abroad. It will not transfer back as 33:390:310.

Legal Aspects of International Business (BLAW 301)

No Major Credit

Management Information Systems (MGIS.301)

No equivalent

Marketing Management II (MKTG.902)

No Equivalent

Marketing Research and Data Analysis (MKTG.520)

RBS Equivalent: Marketing Research - (33:630:385)

Operations Management (OPSM.501)

(Formerly known as OPSM.301)

Not Equivalent to Operations Management (33:136:386)

Quantitative Methods in Business (QMBU.301)

RBS Equivalent: Statistical Methods in Business - (33:136:385)

Strategic Marketing (MKTG.523)

No Equivalent

UNITED KINGDOM & IRELAND

Cardiff University

Marketing Research (BS8539)

RBS Equivalent: Marketing Research 33:630:385

Principles of Marketing and Strategy BS 1630

RBS Equivalent: Intro to Marketing 33:630:301

Purchasing and Supply Chain Management (BS8541)

RBS Equivalent: Global Procurement and Sourcing Strategies (33:799:300)

Strategic Purchasing and Supplier Management (BS9745)

RBS Equivalent: Introduction to Supply Chain Management (33:799:301)

Not equivalent to Demand Planning and Fulfillment (33:799:310)

Bayes Business School - formerly City University Cass Business School

Advanced Econometrics and Forecasting (IF3103)

(Formerly known as Business Forecasting)

RBS Equivalent: Financial Analysis, Planning, and Forecasting (33:390:450)

Advanced Strategic Management

Not equivalent to Business Policy & Strategy 33:620:492

Alternative Investment Management (FR2210)

Not equivalent to any finance electives

Applications of Information Technology (AS1055) ***This course may not currently be offered. It is your responsibility to check City University's course offerings to ensure it is available.

RBS Equivalent: Foundations of Business Programming (33:136:388)

Asset-Liability Management (FR3102)

RBS Equivalent: Asset Pricing and Portfolio Analysis (33:390:410)

Asset Management IFC2210

RBS Equivalent: Investment Analysis (33:390:380)

Bank Strategy and Management (IF3104)

Not equivalent to Investment Analysis (33:390:385)

Banking and Financial Institutions

No RBS Equivalent for this course

Behavior Decision Making (MS3205)

Not equivalent to Operations Management (33:136:386)

Branding and Communications BM2204

RBS Equivalent: Brand Management 33:630:498

Not equivalent to New Product Planning (33:630:369)

Branding and Consumer Behaviour for Management (BS2215)

RBS Equivalent: Brand Management elective (33:630:498)

Not equivalent to New Product Planning (33:630:369)

Business Engineering with ERP Solutions (IN3003)

Not equivalent to Fundamentals of Supply Chain Solutions with SAP (33:799:320)

Business Management (BS2103)

No Equivalent

Business Strategy Analysis (BM2200)

Not Equivalent to Business Policy & Strategy (33:620:492)

Company Valuation (FR2203)

No Equivalent

Consumer Behavior BM2203

RBS Equivalent: Consumer Behavior (33:630:374)

Corporate Finance (IF3108)

RBS Equivalent: Corporate Finance (33:390:400)

Not equivalent to Financial Management for non-finance majors

Corporate Finance EC3010

Not equivalent to Corporate Finance 33:390:400

Corporate Governance

Not Equivalent to Global Procurement and Sourcing Strategies 33:799:300 or any 799 course

Corporate Risk Management (FR2105) ***This course may not currently be offered. It is your responsibility to check City University's course offerings to ensure it is available.

RBS Equivalent: **Insurance Finance and Corporate Risk Management (33:390:460)**

Corporate Social Responsibility (BS3214) - only runs in fall semester

Not Equivalent to Business Policy and Strategy (33:620:492)

RBS Equivalent: Supply Chain Environmental Management/Green Purchasing (33:799:440)

Creativity and Innovation BM3206

Not equivalent to any marketing course

Data Visualization (IN3030) ***This course may not currently be offered. It is your responsibility to check City University's course offerings to ensure it is available.

RBS Equivalent: General BAIT Elective

Decision Analysis AS2021

Will count as a Bait Elective

Derivatives, Trading and Hedging (FR2211)

RBS Equivalent: Futures and Options (33:390:420)

Economics of the FOREX - IF2200

RBS Equivalent: International Financial Management 33:390:375

Economics for Digital Business BM2207

RBS Equivalent: BAIT elective

Equity Investment Management (FR3201)

RBS Equivalent: Investment Analysis (33:390:380)

European Business Culture (BS2111)

Not equivalent to Business Ethics (33:522:334)

Not equivalent to Business Forum (33:011:300)

Not equivalent to RBS Finance Elective

European Business Seminar (BS3205)

Not equivalent to Global Procurement and Sourcing Strategies (33:522:334)

European Studies (BS2105)

Not equivalent to Business Law I (33:140:320)

Financial Analysis (BS2203)

No Equivalent

Financial Economics (AS2109) ***This course may not currently be offered. It is your responsibility to check City University's course offerings to ensure it is available.

RBS Equivalent: Fixed Income 33:390:490

Financial Management (BS3102)

RBS Equivalent: Working Capital Management (33:390:430)

Financial Markets (IF2207)

No equivalent

Fixed Income Portfolio Management (FR3100)

RBS Equivalent: Global Money Markets and Institutions (33:390:375)

Fundamentals of Marketing (BM1103)

RBS Equivalent: Intro to Marketing 33:630:301

General Insurance and Risk Analysis (FR3107)

Not equivalent to Corporate Risk Management (33:390:460)

Global Financial Markets (EC2019)

Not equivalent to RBS Finance Elective

Insurance Law (FR3106)

Not Equivalent to Corporate Risk Management (33:390:460)

Intellectual Property Management (BS2112)

Not equivalent to Global Procurement and Sourcing Strategies (33:799:300)

Not equivalent to Business Law (33:140:320)

International Business Environment (BS1204)

Not equivalent to Global Procurement and Sourcing Strategies (33:799:300)

Not equivalent to Financial Markets and Instruments (33:390:320)

International Business Strategy BM 3104

Not equivalent to any marketing course

International Finance (IF3101)(IF3012)

RBS Equivalent: Global Money Markets and Institutions (33:390:375)

Not equivalent to RBS Finance Elective

International Financial Management (BS3200)

RBS Equivalent: International Financial Management (33:390:375)

Not Equivalent to Financial Management 33:390:300

International Marketing BM2202

RBS Equivalent: International Marketing (33:630:371)

Introduction to Business Law (BS1106)

No Equivalent

Introduction to Real Estate Investment (FR2106)

Not equivalent to Real Estate Finance & Mortgage Backed Securities (33:390:435)

Introductory Econometrics EC2017

RBS Equivalent: Risk Modeling 33:136:405

IT for Business (BS2200)

Not Equivalent to Management Information Systems (33:136:370)

Life & Health Insurance (AS3302)

No equivalent

Management of Business Functions (MS1103)

Not equivalent to Management Skills or Operations Management

Management of Information Technology (IN 2010) *This course may not currently be offered. It is your responsibility to check City University's course offerings to ensure it is available.**

RBS Equivalent: Management Information Systems (33:136:370)

Management Science (MS1203)

Not equivalent to Operations Management (33:136:386)

Managing Risk (MS3108) ***This course may not currently be offered. It is your responsibility to check City University's course offerings to ensure it is available.

RBS Equivalent: Financial Analysis, Planning & Forecasting (33:390:450)

Marketing Research ***This course may not currently be offered. It is your responsibility to check City University's course offerings to ensure it is available.

RBS Equivalent: Marketing Research (33:630:385)

Marketing Strategy BM2211

RBS Equivalent: Marketing Strategy and Design (33:630:452)

Not Equivalent to Marketing Research (33:630:385)

Monetary Economics (IF2201)

RBS Equivalent: Global Capital Markets (33:390:320)

Networks and Computer Systems (IN2011)

RBS Equivalent - General BAIT elective

New Product Development (BS3105) - Only runs in fall semester

RBS Equivalent: New Product Planning (33:630:369)

New Venture Creation

RBS Equivalent: Rutgers Managing Growing Ventures

Operational Research (AS3021)

Not Equivalent to RBS Operations Management

Operations and Supply Chain Management BM1201

RBS Equivalent: Intro to Supply Chain Management 33:799:301

Not Equivalent to Business Logistics and Transportation 33:799:330 or Service Management 33:799:410

Operations and Supply Chain Management BM1201

Not Equivalent to Global Procurement and Sourcing Strategies 33:799:305

Not Equivalent to Supply Chain Risk and Disruption Management 33:799:430

Operations Management (MS2103)

Not Equivalent to Operations Management (33:136:386)

Not Equivalent to Business Logistics and Transportation (33:799:330)

Personal Finance IF2204

Not a match to any Finance electives

Portfolio Theory and Investment Valuation (FR2209)

RBS Equivalent: Asset Pricing and Portfolio Analysis (33:390:410)

Principles of Marketing (BS2101)

RBS Equivalent: Introduction to Marketing (33:630:301)

Project Management IN3040

RBS Equivalent: Project Management (33:799:380)

Quantitative Methods: Exploring Complexity (BASC1003) ***This course may not currently be offered. It is your responsibility to check City University's course offerings to ensure it is available.

RBS Equivalent: Large-Scale Business Data Analysis (33:136:487)

Real Estate Finance and Funding (FR3202)

RBS Equivalent: Real Estate Finance and Mortgage-Backed Securities (33:390:435)

Real Estate Valuation (FR2001)

No Equivalent

Research Methods and Data Analytics BM3100

Not Equivalent to a BAIT elective

Risk Analysis and Modeling (FR2208)

RBS Equivalent: Risk Modeling (33:136:405)

Security Analysis (FR2100)

RBS Equivalent: Advanced Corporate Finance (33:390:440)

Not equivalent to Financial Analysis, Planning, & Forecasting (33:390:450)

Strategic Supply Chain Design (BM3208)

RBS Equivalent: Global Logistics and Supply Chain Management (33:799:490)

Strategy for Business (BS3100)

Not Equivalent to Business Policy and Strategy (33:620:492)

Not to be used as Supply Chain elective or Special Topics:Supply Chain Management (799:490, 491, 492)

Supply Chain and Logistics Management (BS3211)

Not equivalent to Business Logistics and Transportation (33:799:330)

Theory of Risk & Insurance (FR2104) *This course may not currently be offered. It is your responsibility to check City University's course offerings to ensure it is available.**

RBS Equivalent: Insurance Finance & Corporate Risk Management (33:390:460)

London School of Economics (LSE)

Actuarial Investigations: Financial (ST226)

Not Equivalent to Operations Management (33:136:386)

Business Strategy in International and Emerging Markets (MG206)

RBS Equivalent: Global Management and Strategy (33:620:402)

ADVANCED CORPORATE FINANCE (FM350)

NOT EQUIVALENT TO A FINANCE COURSE

ALTERNATIVE INVESTMENTS (FM230)

NOT EQUIVALENT TO A FINANCE COURSE

ANALYSIS AND MANAGEMENT OF FINANCIAL RISK - (FM202)

NOT EQUIVALENT TO A FINANCE COURSE

BARGAINING AND NEGOTIATION: INTERESTS, INFORMATION, STRATEGY AND POWER (MG209)

RBS Equivalent: Negotiations 33:620:350

CONSUMER BEHAVIOUR: BEHAVIOURAL FUNDAMENTALS FOR MARKETING AND MANAGEMENT(MG103)

RBS EQUIVALENT: CONSUMER BEHAVIOR 33:630:374

Corporate and Organizational Management MG220

Not Equivalent to any management course

FINANCE(FM250)

NOT EQUIVALENT TO A FINANCE COURSE

FINANCIAL MARKETS(FM255)

NOT EQUIVALENT TO A FINANCE COURSE

"Financial Statement Analysis for Investment Banking and Asset Management

Not Equivalent to Investment Banking Analysis 33:390:385

FIXED INCOME SECURITIES, DEBT MARKETS AND THE MACRO

ECONOMY(FM225) NOT EQUIVALENT TO A FINANCE COURSE

Forecasting Financial Markets (AF365)

RBS Equivalent: Financial Analysis, Planning and Forecasting (33:390:450)

Foundations of Management (MG133)

RBS Equivalent: Intro to Management (33:620:301)

Marketing

RBS Equivalent - Intro to Marketing 33:630:301

Options, Futures & Other Financial Derivatives (FM360)

(Formerly known as AF360)

RBS Equivalent: Futures and Options (33:390:420)

The Science and Art of Decision Making MG110

Not Equivalent to a management course

Strategic Management MG106

Not equivalent to any management course

University College Dublin/UCD Quinn School of Business

Advanced Biostatistics (STAT40430)

RBS Equivalent: Statistical Methods in Business (33:136:385)

Managing Business Ethics

Not Equivalent to Business Ethics 33:522:334

Decision Analysis (MIS 30010)

Not Equivalent to Operations Management 33:136:386

International Financial Management (FIN30030)

RBS Equivalent: International Financial Management (33:390:375)

International Management BMGT 20050

RBS Equivalent: Global Management & Strategy 33:620:402

Introduction to Negotiations

RBS Equivalent: Negotiations 33:620:350

Global Business (BGMET20140)

Not Equivalent to International Business (33:620:369)

Global Industry Analysis (BMGT30130)

Not Equivalent to Global Management Strategy (22:553:621)

Marketing: Firms, Customers & Society (MKT20020)

RBS Equivalent: Intro to Marketing (33:630:301)

Nature & Roll of Insurance Markets (FIN30050)

RBS Equivalent: Insurance Finance and Corporate Risk Management (33:390:460)

Project Management BMGT10150

RBS Equivalent: Intro to Project Management 33:799:380

Statistical Modelling (STAT10060)

RBS Equivalent: Statistical Methods in Business (33:136:385)

Supply Chain Management (BMGT30220)

RBS Equivalent: Intro to Supply Chain (33:799:301)

Treasury & Risk Management FIN30090

Not Equivalent to Treasury Management (33:390:430)

University of Birmingham

No courses reviewed to date. Please bring syllabi to RBS for review

University of Bristol

Applied Quantitative Research Methods EFIM20010

RBS Equivalent: General BAIT elective

Not equivalent to Statistical Methods in Business 33:136:385

Markets and Marketing EFIM10017

Not equivalent to any marketing course RBS offers

Management Science EFIM20005

RBS Equivalent: Operations Management (33:136:386) or any BAIT elective.

University of Exeter

Advertising and Consumer Psychology (BEMM157)

RBS Equivalent: Special Topics in Marketing (33:630:497)

Behaviour, Decisions and Markets (BEE3049)

Not equivalent to Business Policy and Strategy (33:620:492)

Marketing and Society (BEM2022)

RBS Equivalent: Special Topics in Marketing (33:630:497)

Not Equivalent to Marketing and Society (33:630:428)

Organisational Behaviour and Human Resource Management (BEM 2004)

**RBS IS NO LONGER OFFERING ORGANIZATIONAL
BEHAVIOR COURSE AS OF FALL 2013**

Principles of Marketing (BEM2013)

RBS Equivalent: Intro to Marketing (33:630:301)

Strategic Operations Management (BEM3019)

Not equivalent to Operations Management (33:136:386)

Not equivalent to Management Information Systems (33:136:370)

University of Glasgow/Adam Smith Business School

Business and Management 1A: People At Work (MGT1001)

RBS Equivalent: Intro to Management (33:620:301)

Business and Management 1B: Marketing (MGT1002)

RBS Equivalent: Intro to Marketing (33:630:301)

Finance 1 (ACCFIN1003)

RBS Equivalent: Financial Management (33:390:300)**

****If you plan on declaring a finance major, you cannot take Intro to Financial Management 33:390:300 abroad. It will not transfer back as 33:390:310. difficult so decide whether or not to take this course abroad, based on this information above.**

Introduction to Business Reporting and Financial Accounting (ACCFIN1001)

(Formerly known as Introduction to Business Reporting and Financial Management)

Not equivalent to Financial Management (33:390:300)

Management Control Systems:: (ACCFIN4004)

RBS Equivalent: BAIT Elective credit

Operations and Financial Decisions Management: (MGT2002)

RBS Equivalent: BAIT Elective credit

Statistical Analysis and Methods (ACCFIN2018)

Not equivalent to Statistical Methods in Business (33:136:385)

University of Limerick

Advanced Corporate Finance (FI4005)

RBS Equivalent: Advanced Corporate Finance (33:390:440)

Investments: Analysis and Management (FI4007)

RBS Equivalent: Investment Analysis (33:390:380)

Financial Information Analysis (AC4305)

Not Equivalent to Analysis of Financial Statements (33:010:472)

Financial Institutions and Markets (FI4407)

Not Equivalent to Global Money Markets & Institutions (33:390:375)

Principles of Human Resource Management (PM4013)

RBS Equivalent: Management of Human Resources (33:620:365)

Risk Analysis (IN4005)

Not Equivalent to Corporate Risk Management (33:390:460)

University of Manchester/Alliance Manchester Business School

Note: English course offerings will change each year. The courses listed below should only be used for initial planning purposes. Actual course offerings may not be available at the time of application.

Applied Practical Investing

Not equivalent to Investment Analysis (33:390:380) or Investment Banking Analysis (33:390:385)

Business IT Architecture (Unit Code: BMAN32141)

RBS Equivalent: Enterprise Architecture (33:136:465)

Business Law

Not Equivalent to Business Law (33:140:320)

Consumer and Markets (BMAN31752)

Not Equivalent to Consumer Behavior (33:630:374)

Critical Consumption & Ethics in Marketing (BMAN31621)

RBS Equivalent: Marketing and Society (33:630:428)

Not Equivalent to Business Ethics (33:522:334)

Entrepreneurship and Small Business Development (BMAN31111)

Not Equivalent to Intro to Entrepreneurship (33:620:302)

Ethical Marketing

RBS Equivalent: Marketing and Society (33:630:428)

International Marketing 1 (BMAN31581)

RBS Equivalent: International Marketing (33:630:371)

Introduction to Corporate Finance

Not Equivalent to Corporate Finance 33:390:300

Introductory Management Accounting (BMAN10512)

Not Equivalent to Intro to Managerial Accounting (33:010:272)

IT in Business Strategy (BMAN31592)

Not Equivalent to Management Information Systems (33:136:370)

Managing New Product Development

RBS Equivalent: New Product Development (33:630:369)

Marketing (BMAN20832)

RBS Equivalent: Intro to Marketing (33:630:301)

Marketing Foundations and Applications

RBS Equivalent: Intro to Marketing (33:630:301)

Retail Marketing (BMAN31461)

RBS Equivalent: Retail Marketing (33:630:368)

Services Marketing (BMAN31312)

RBS Equivalent: Services Marketing (33:630:372)

Social Media & Social Network (BMAN20892)

RBS Equivalent: Special Topic: Digital Marketing (33:630:XXX)

Strategic Marketing Management (BMAN31302)

RBS Equivalent: Marketing Strategy and Decision Making (33:630:452)
Strategy (BMAN30022)

Not equivalent to Business Policy and Strategy (33:620:492)

Strategy, Organisation, and Competition (BMAN20781)

Not equivalent to Business Policy and Strategy (33:620:492)

Supply Chain Management: Logistics and Purchasing (Unit Code: BMAN32151)

RBS Equivalent: Business Logistics and Transportation (33:799:330)

University of Reading/Henley Business School

An Introduction to the Management of Information Systems (MM258)

Not equivalent to Management Information Systems (33:136:370)

Business Ethics 1 (MM359A)

RBS Equivalent: Business Ethics (33:522:334)

Business Finance (AC203)

Not equivalent to Financial Management (33:390:300)

Business Strategy (MM276)

Not equivalent to Business Policy and Strategy (33:620:492)

Corporate Finance (IC201)

RBS Equivalent: Corporate Finance (33:390:400)

Introductory Finance/Trading Simulation 1 (IC102)

RBS Equivalent: Financial Management (33:390:300)**

****If you plan on declaring a finance major, you cannot take Intro to Financial Management 33:390:300 abroad. It will not transfer back as 33:390:310.**

Marketing Management (MM255)

RBS Equivalent: Intro to Marketing (33:630:301)

University of Sussex

Essentials of Corporate Finance (L1085)

Formerly known as Corporate Finance (L1085)

RBS Equivalent: Corporate Finance (33:390:400)

Entrepreneurship (IS147)

RBS Equivalent: Introduction to Entrepreneurship (33:382:302)

International Business (IS180)

RBS Equivalent: International Business (33:620:369)

Not equivalent to International Marketing (33:630:371)

Management of Innovation (N1049)

Not equivalent to Management of Human Resources (33:620:365)

Marketing Research (N1069)

Formerly known as Tools and Techniques for Marketing and Market Research (N1609)

RBS Equivalent: Marketing Research (33:630:385)

Marketing Strategy (N1070)

Not equivalent to Business Policy and Strategy (33:620:492)

New Venture Creation and Business Planning (N1508)

Not equivalent to New Product Planning (33:630:369)

Strategic Marketing

RBS Equivalent: Marketing Strategy (33:630:452) (pre-reqs need to be satisfied)

SOUTH AMERICA

ARGENTINA

[CIEE Buenos Aires - Open Campus](#)

International Marketing

RBS Equivalent: International Marketing 33:630:371

BRAZIL

[CIEE Sao Paulo Business and Culture](#)

Marketing for Low Income Populations

Not Equivalent to Multicultural Markets (33:382:352)

Not Equivalent to Multicultural Markets and Urban Entrepreneurship (33:382:352)

Multicultural Markets and Urban Entrepreneurship

Not equivalent to Multicultural Markets (33:382:352)

Negotiation

RBS Equivalent: Negotiations (33:620:350)

Racism and Prejudice: Misbehavior in the Workplace

Not equivalent to Management of Human Resources (33:620:365)

Not Equivalent to Cross-Cultural Management (33:620:320)

Strategy in an International Perspective

RBS Equivalent: Business Policy and Strategy (33:620:492)

The Rutgers Global Education Office offers many additional programs that may offer limited business courses, but are viable options for RBS students who wish to study abroad and perhaps take one or two business courses in addition to non-business courses.

For more information about these options please visit the Rutgers Global Education website:

<http://globaleducation.rutgers.edu/>

Non-Rutgers Programs

ASIA

[SiChuan University](#)

Principles of Marketing (MKT 201)

RBS Equivalent: Introduction to Marketing (33:630:301)

AUSTRALIA

[The University of New South Wales – Australian School of Business****](#)

Bank Financial Management (FINS3630)

Not Equivalent to Financial Management (33:390:300)

Business, Ethics & the Law (TABL2712)

Formerly known as (LEGT2171)

RBS Equivalent: Business Ethics (33:522:334)

Business Finance (FINS1613)

RBS Equivalent: Financial Management (33:390:300)**

**If you plan on declaring a finance major, you cannot take Intro to Financial Management 33:390:300 abroad. It will not transfer back as 33:390:310.

Global Business Environment (MGMT1101)

Not Equivalent to International Business (33:620:369)

Human Resource Management (MGMT2718)

RBS Equivalent: Management of Human Resources (33:620:365)

International Business and Multinational Operation (MGMT2101)

Not Equivalent to International Business (33:620:369)

Innovation & Entrepreneurship (MGMT2010)

Formerly known as (STRE2010)

RBS Equivalent: Intro to Entrepreneurship (33:383:302)

Multinational Business Finance (BUSI3202)

Not equivalent to International Business (33:620:369)

Organisational Behaviour (ZBUS1101)

Formerly known as (MGMT1002)

**RBS IS NO LONGER OFFERING ORGANIZATIONAL
BEHAVIOR COURSE AS OF FALL 2013**

EUROPE & MIDDLE EAST

CZECH REPUBLIC

Anglo-American University – Prague****

Business Ethics (MGT 255)

RBS Equivalent: Ethics in Business (33:522:334)

Corporate Finance (FIN 304)

Not Equivalent to Corporate Finance (33:390:400)

Investment Analysis & Portfolio Management (FIN320)

RBS Equivalent: Investment Analysis 33:390:380

FRANCE

American Business School in Paris****

Business Finance (FINC215)

(Formerly known as FIN 210)

RBS Equivalent: Financial Management (33:390:300)**

****If you plan on declaring a finance major, you cannot take Intro to Financial
Management 33:390:300 abroad. It will not transfer back as 33:390:310.**

Business Statistics (MATH210)

No equivalency

Consumer Behavior (MKTG240)

RBS Equivalent: Consumer Behavior (33:630:374)

International Marketing (MKTG350)

RBS Equivalent: International Marketing (33:630:371)

Introduction to American Business Law (BLAW210)

Not Equivalent to Business Law (33:140:320)

Marketing Research (MKTG340)

RBS Equivalent: Marketing Research (33:630:385)

Operations Management (DSCI310)

No equivalent

Operations Management (DSCI310)

RBS Equivalent: Operations Management (33:136:386)

Principles of Marketing (MKTG210)

(Formerly known as MKT 210)

RBS Equivalent: Intro to Marketing (33:630:301)

RBS Equivalent: Intro to Marketing for Non-Majors (33:011:202)

Not offered for 2017-2018 Academic Year

Business Marketing (MKT 370)

RBS Equivalent: Business to Business Marketing (33:630:370)

Corporate Communication (MKT 360)

Not Equivalent to Corporate Communication (33:630:370)

Introduction to International Business Law (Law 310)

RBS Equivalent: Special Topics Administrative Studies (33:011:482)

Management of Information Systems 1 (MIS 110)

No Equivalent

Principles of Advertising

RBS Equivalent: Introduction to Advertising (33:630:363)

Process & Functions of Management (MGT 210)

RBS Equivalent: Intro to Management (33:620:301)

American University of Paris****

Business Ethics & Corporate Social Responsibility (BA3012)

RBS Equivalent: Business Ethics (33:522:334)

Business Information Systems (BA3500)

Not equivalent to Management Information Systems (33:136:370)*

***Can count as a major elective**

Corporate Finance (BA3010)

Not equivalent to Corporate Finance (33:390:400)

Investment Analysis (BA4010)

RBS Equivalent: Investment Analysis (33:390:380)

International Financial Markets BS3050

RBS Equivalent: Global Money Markets and Institutions 33:390:375

Legal Environment of Business (BA3075)

Not equivalent to Business Law 1 (33:140:320)

Operations Management (BA3070)

Not equivalent to Operations Management (33:136:386)*

***Can count as a major elective**

GREECE

The American College of Greece

Principles of Operations Management (MG2063)

Not equivalent to Operations Management (33:136:386)

EGYPT

The American University of Cairo

Business Environment and Ethics 300/3003

RBS Equivalent: Business Ethics 33:522:334

Corporate Finance (FINC 4301)

Not equivalent to 33:390:300 or 33:390:400

Capital Markets (4202)

RBS Equivalent: Global Capital Markets \$33:390:320

Management Information Systems and Database Management (MOIS3201-01)

RBS Equivalent: Management Information Systems 33:136:370

Operations for Competitive Advantage OPMG3201/1

RBS Equivalent: Operations Management 33:136:386

NETHERLANDS

United International Business School****

Information Systems (UGCCBE102)

Not equivalent to Management Information Systems (33:136:370)

SPAIN

University Autonoma of Barcelona****

Basic Operations Management BUS334BCN

RBS Equivalent: Operations Management (33:136:386)

Cross-Cultural Management

RBS Equivalent: Cross-cultural Management (33:620:320)

International Marketing Strategies

RBS Equivalent: International Marketing (33:630:371)

Leadership, Negotiation Techniques

Not Equivalent to Negotiations (33:620:350)

Managing Services BUS300UAB

RBS Equivalent: Service Management (33:799:410)

Strategic Behaviour in Business & Economics

Not Equivalent to Consumer Behavior (33:630:374)

CEA Barcelona - University of Barcelona (School of Record - New Haven University)

Business Ethics

RBS Equivalent - Business Ethics (33:522:334)

BUSINESS ETHICS & MANAGEMENT IN A GLOBAL CONTEXT BUS351BCN

Not equivalent to Business Ethics (33:522:334)

Cross Cultural Management

RBS Equivalent - Cross Cultural Management (33:620:320)

Digital Marketing

RBS Equivalent: Digital Marketing 33:630:497

Negotiations BUS355 BCW

RBS Equivalent: Negotiations 33:620:350

CEA Partner Institution: CEA Global Campus New Haven University - Spain****

International Business (BUS320)

RBS Equivalent: International Business (33:620:369)

CIEE – Palma De Mallorca, Spain****

International Marketing (MKTG 3001 PABT)

RBS Equivalent: International Marketing (33:630:371)

St. Louis University – Madrid Campus****

Equity Securities and Markets (FIN 3630)

RBS Equivalent: Investment Analysis (33:390:380)

International Marketing (MKT 4550)

RBS Equivalent: International Marketing (33:630:371)

Introduction to Information Technology Management (ITM 2000)

Not Equivalent to MIS (33:136:370)

Legal and Regulatory Environment of Business (MGT 2180)

RBS Equivalent: Business Law I (33:140:320)

Strategic Brand Management

RBS Equivalent: Brand Management 33:630:498

Strategic Management and Policy (MGT 4000)

Formerly known as Strategic Management (MGT 400)

RBS Equivalent: Business Policy & Strategy (33:620:492)

UNITED KINGDOM & IRELAND

London Metropolitan University****

Consumer Psychology and Buyer Behaviour (MK2005) (2011-2012 Course)

Not Equivalent to Consumer Behavior (33:630:374)

International Marketing (MK2004) (2011-2012 Course)

RBS Equivalent: International Marketing (33:630:371)

Retail Marketing (MK2007) (2011-2012 Course)

RBS Equivalent: Retail Marketing (33:630:368)

Queen Mary, University of London****

Business Law (BUS205)

No equivalent

Financial Institutions (BUS201)

No Equivalent

Financial Management (BUS306)

RBS Equivalent: Financial Management (33:390:300)**

****If you plan on declaring a finance major, you cannot take Intro to Financial Management 33:390:300 abroad. It will not transfer back as 33:390:310.**

Fundamentals of Management (BUS001)

RBS Equivalent: Intro to Management (33:620:301)

Games of Strategy (BUS315)

Not Equivalent to Business Policy & Strategy (33:620:492)

Innovation and Entrepreneurship (BUS300)

RBS Equivalent: Intro to Entrepreneurship (33:620:302)

International Business (BUS304)

RBS Equivalent: International Business (33:620:369)

Not Equivalent to International Marketing (33:630:371)

Managerial Accounting (BUS022)

No equivalent

Marketing (BUS011)

RBS Equivalent: Intro to Marketing - (33:630:301)

Operations Management (BUS002)

No Equivalent

Organisational Behaviour (BUS103)

RBS IS NO LONGER OFFERING ORGANIZATIONAL BEHAVIOR COURSE AS OF FALL 2013

Qualitative Research Methods (BUS105)

Not Equivalent to Qualitative Research Methods (33:630:430)

Quantitative Research Methods for Business (BUS005)

No equivalent

Research Methodology (BUS007)

Not Equivalent to Marketing Research (33:630:385)

Social and Political Marketing (BUS316)

Not Equivalent to Marketing & Society (33:630:428)

Strategy (BUS204)

Not Equivalent to Marketing, Strategy & Decision Making (33:630:452)

Theories of Management (BUS301)

No equivalent

Regent's Business School – London****

Issues in Corporate Finance (FIN6640)

RBS Equivalent: Corporate Finance (33:390:400)

Multinational Financial Management (FIN6B1)

(Formerly known as FIN6800)

RBS Equivalent: International Financial Management (33:390:375)

Principles of Marketing (MKT5A3)

(Formerly known as MKT4700)

RBS Equivalent: Intro to Marketing (33:630:301)

Quantitative Business Analysis (SKL4300)

No Equivalent

Semester at Sea - Sponsored by Colorado State University

Social-Ethical-Regulatory Issues in Business (BUS 260)

RBS Equivalent: Business Ethics (33:522:334)

The Rutgers Global Education Office offers many additional programs that may offer limited business courses, but are viable options for RBS students who wish to study abroad and perhaps take one or two business courses in addition to non-business courses.

For more information about these options please visit the Rutgers Global-Study Abroad website: <https://global.rutgers.edu/study-abroad>

Last Revision: September 2021